2022 Operational Plan: Q1 Update [6/6/2022]



1. BOARD AND GOVERNANCE

GOAL: In three-years, MACD will have an active, revitalized board of directors with infrastructure and systems in place to meet government required fiduciary responsibilities.

Operational Objectives / Actions	Who	Status Report
Review and approve MACD's vision, mission, and values.	Board (+Becca)	Completed at 2021 Convention and approved in Jan. 2022
Develop and use an annual board governance calendar.	Весса	Draft version will be reviewed at Spring Board
Develop a committee structure, based on nonprofit best-practices (Executive, Finance, Governance/Board Development) to help the board meet its legal and fiduciary responsibilities.	Board task force, Becca, Terry	Approved by MACD Board in April, added to MACD website, Info session held for districts in May 2022. Committee membership will be further developed and responsibilities finalized at Spring Board
Create advisory councils to increase member engagement. Ex Consideration of EO Advisory Council.	Board approval (+Becca, Terry)	Not yet started
Develop board onboarding process that includes a "job description" and board orientation	Becca + Board workgroup	Job Description to be discussed at Spring Board
Develop an executive director goal-based annual evaluation system	Executive Committee (+Terry)	Not yet started
Review Operation Outreach Policy and determine renewed/refined process for Board engagement of districts	Board, Becca (+Terry)	Planned for Spring Board
Create policy directing district engagement	Board	Not yet started

2. ORGANIZATIONAL INFRASTRUCTURE

GOAL: In three years, MACD will have strengthened our operational structure by creating written policies and procedures to provide consistency in board, staff, and organizational operations.

Objectives / Actions	Who	Status Report
Update QuickBooks	Melissa (and contractor)	Completed - two accounts combined and update
Have special meetings regarding committee structure and resolution process. Outline new plan for effectiveness and internal operations.	Board task force, Becca, Terry (with input from all staff)	Four meetings in 2022
Find current manuals and policies and outline what is in place and what policies are still needed	Staff	Not yet started
Start a Google Drive based policy folder for organization and easy access	Staff	Not yet started

3. FINANCIAL MANAGEMENT

GOAL: In three-years, MACD will have implemented financial structures and oversight to strengthen our financial recordkeeping, budgeting, transparency, and management reporting systems.

Objectives / Actions	Who	Status Report
Develop an active Finance Committee, populating it with at least three board members	Board, Terry, Becca	MACD Board approved the new structure in April 2022. Finance Committee will define procedures during 2022 Spring Board Meeting
Board approve policy for regular financial oversight by committee, outlining specific documents and frequency for review	Board, Terry, Staff	Not yet started
Develop and board approve financial policies (including fundraising and fiscal sponsorship policies). Include policy on budget preparation and timeline.	Board, Terry, Staff	Not yet started

Outline an annual financial calendar	Весса	Draft version available as part of annual governance calendar
Review grant management systems. Document processes.	Melissa, Steph	Not yet started
Review Fiscal sponsorship and MOU with Bridger Plant Materials Center	Steph	Steph has been working on this over the past year. Now that the final details of the merger have gone through, this will be a next step. Funds were allocated in the 2022 budget for legal assistance on this, as needed.

3. GRANTS, PROGRAMMING & TECHNICAL SERVICES

GOAL: In three-years, MACD will have strengthened and expanded our value and support to conservation districts through grant-making, programming, and operational administrative and technical support.

Grant-making. We do this to streamline funding for conservation districts by providing easy access to state, federal and other monies			
Objectives/Actions	Who	Status Report	
Meeting with programs committee and partners to discuss/determine a name for all funding that MACD receives and distributes (Soil and Water Fund, Conservation District Fund, etc)	Steph	Not yet started	
Finance Committee (with help of Programs Committee) create fund acceptance policy for approval by the board	Becca (lead) with other staff	Not yet started	
Maintain communications with NRCS agreement	Melissa→Brenna	Continued progress, Melissa onboarded Brenna to NRCS structure and procedures	
Develop and apply for NRCS RFP	Melissa with some support from Becca	MACD application was successful	
Direct Program Committee to begin investigating other revenue sources for conservation district benefit.	Program Committee, Steph	Not yet started. Programs Committee will be changed and restructured in Programs Work Group.	
Programming. We do this to support conservation districts and partners in implementing conservation strategies and programs in their areas. <i>Key strategies for accomplishing this goal include:</i>			
Objectives/Actions	Who	Status Report	

Work with EO to determine roles, responsibility, and mutual support as they become a 501(c)3	Becca (and Terry)	Meeting held on January 26th - EO primarily focused on training and onboarding for employees. MACD will support as needed. An email from all three organizations will be sent to all new employees. Becca has provided MACD's contribution for this info packet.
Work with DNRC through their strategic planning process to determine overlap and distinction	Becca (and Terry)	Discussions in progress. Formal meeting planned to follow DNRC strategic planning retreat
Develop a summary of MACD impact through programs, services, advocacy (Annual Report)	All staff	Annual report
Solicit district and partner feedback, host discussion forums, and make final determination on feasibility of Soil Corps program	Shay	District and partner surveys complete. Discussion forums were completed in-person and via zoom in January and February. Partner Advisory Committee in place. Shay has drafted a final report. Further discussion with MCC and other partners needs to take place.
Identify any upcoming program opportunities or district funding related to soil health and/or infrastructure funding	Programs Committee, staff	In progress. This will largely be determined by the outcome of the Soil Health Outreach efforts as well as incoming funds through the infrastructure bill. In March MACD will consider kicking off an infrastructure work group.
Define purpose and scope of the Programs Committee within changing committee structure	Steph, Becca, Board, Terry	This was discussed some during the planning. Some of this will be addressed when changes to committee structure are presented to the board. Further discussion will likely be needed about the potential of a 'Program Development Workgroup' or other body.
Review current programs, services, and partnerships to determine real and perceived value by CDs.	Programs Committee, Staff	Not yet assigned. This should take place following any restructuring.

Operational Administration and Technical Support. We do this to assist conservation districts in expanding and leveraging their ability to do their work effectively and efficiently.

Objectives/Actions	Who	Status Report
Review cooperative resources available to districts and what gaps/needs still exist (and if MACD can help fill them)	With Partners (DNRC, NRCS, EO, etc)	Eric, Becca, and Chris met about creating an online 'Resource Hub'. Eric is creating a spreadsheet to begin gathering resources that can be organized for this webpage.

		A formal discussion amongst partners is needed.
Identify one or two key areas/services that can be provided to CDs	Staff	Not yet started

4. EDUCATION AND TRAINING

GOAL: In three-years, MACD will have developed educational opportunities for conservation districts that provide for professional growth, increased competencies, and effectiveness.

Objectives/Actions	Who	Status Report
Consider currently available peer-to-peer learning (Roundtables, etc) and opportunities for expansion or improvement (online discussion forum, supervisor peer-to-peer, centralized resource library, etc).	Becca, Eric, Partners	Eric created an online discussion forum on the new MACD members page. (Repeat from above) Eric, Becca, and Chris met about creating an online 'Resource Hub'. Eric is creating a spreadsheet to begin gathering resources that can be organized for this webpage.
Work with DNRC, EO, and NRCS on a training calendar for 2022	Becca or Steph	-Steph Criswell looped Becca in on efforts with EO re: onboarding -Becca is working with Shannon Stober on virtual leadership training (5 part series) - which has been planned starting in June
Add all trainings to the online District Calendar	Eric	-Eric created an online training calendar for districts on the MACD website -Eric has been updating events and linking in District DispatchDistricts are beginning to use calendar more

5. ADVOCACY

GOAL: In three years, MACD will have created relationships, systems, and partnerships, to effectively influence conservation efforts through education and advocacy of policy makers, conservation districts, and the public.

Objectives /Actions	Who	Status Report
Restart LAHC meetings at the beginning of 2022 and set standing meeting times leading up to 2023 session		Meetings in January and March. Next meeting in the first week of April.

Develop a policy process (prioritization etc) to recommend to the board	Legislative Committee	A basic process is outlined in the Resolutions and Committee Document, passed by the MACD Board in April 2022
LAHC invites and policy updates will go out to admin and supervisor listservs regularly, as well as in DD and TMC.	Eric, Becca	Ongoing.
Restart use of policy blog	Becca, Eric	The MACD Policy Blog was restarted at the end of 2021 and is regularly posted on. It is a good place for districts to get a clear idea of what is happening with advocacy and policy at MACD.
Develop legislative strategy for 2023 session through work with the LAHC and discussion with legislators and key partners	Весса	In progress. A draft strategy was presented to the legislative committee and will be presented again to include committee revisions/suggestions.

6. COMMUNICATIONS

GOAL: In three-years, MACD will have developed communication strategies and structures that support transparency, strong relationships, and engagement with conservation districts, partners, and the public.

Objectives/Actions -	Who	Status Report
Work with DNRC on the communications structure and support to CDs - strategize and identify needs and potential changes to communications specialist focus	Eric, Steph, Becca, DNRC	Ongoing. Several meetings held with DNRC and a new Scope of Work under development for contract renewal.
Develop a one-page summary of MACD Impact for districts, partners, etc.	Eric with support from all staff	Not yet started
Begin development of a statewide public campaign for CDs	Eric, CDOWG, ++	This task has been taken over by DNRC, who will provide funding for a marketing firm to develop a formal, statewide campaign (woo!)

7. FUNDING

GOAL: In three-years, MACD will have improved current funding streams and developed new sources of revenue through expanded grant opportunities, corporate and private support, and increased capacity of local conservation districts to raise money.

Objectives/Actions	Who	Status Report
Add a donation button to the website	Eric	Not yet started
Review available donor management systems	Becca and Terry	Not yet started
Instead of raising funds through Spring Board, MACD will focus on increasing sponsorships for Convention by \$5k	Staff	
Create fundraising plan with marketing materials (Partially dependent on WMG) (Task forces are better than standing committee)	Staff, Terry	WMG application was successful (MACD app was ranked #1). The WMG will by managed by Shay. Fundraising planning will start in July 2022

8. MACD STAFFING

GOAL: In three-years, MACD will have maintained a positive and supportive work environment in the MACD office through the creation of job descriptions, infrastructure, and sufficient qualified, trained, and competitively compensated staff to administer programs and manage the organization.

Objectives/Actions	Who	Status Report
Update Job descriptions, include consideration of what titles are appropriate and any necessary reorganization	Executive Committee, Becca	All staff have compiled job descriptions for their positions. This needs discussion within the Exec. Committee. Following staff turnover, staff positions were restructured and new job descriptions were developed.
Hire part-time admin asst	Весса	This position has been rolled into an Operations/Finance position that was advertised as of May 25th, 2022
Develop a staff annual evaluation process	Becca and Terry	Not yet started
Acquire funds for staff training	All Staff (Becca Lead)	ARPA training funds were put on hold by Dept. of Commerce. TBD on if they will allow use of these funds for training as of 6/1/2022. Brenna reached out to commerce.
Review and update employee manual	Becca, Ops Staff, Executive Committee	Becca flagged preliminary updates. Further updates are needed alongside